





CERTIFIED MARKETING PROFESSIONAL - CMP

TRAINING PROGRAM

Who Can Do?

- Fresh University Graduates and like to pursue a career in Sales & Marketing.
- Already working and interested to switch over to field of Marketing & Sales.
- Already working in Marketing & Sales and like to excel in terms of better position and compensation.
- Already working class who would like to get the International certification

100,000+ Students have been Trained

since 1997

Invest in
People the
only Asset
that Appreciates

Program is offered by





Table of Content

Detail

Inauguration

Structure

Topics & Time Allocation

About the Program Designer & Instructor

Syllabus



Program Details

Inauguration

The Training Program will be inaugurated by a senior member of 3DFducators

Program Structure

No of classes per week 01 Class Duration of each class 02 - Hour **Total Duration** 48 Hours

Other Learning Activities

Classroom Assignments 02 **Presentations by Trainees** 01

About the Program Instructor

The "Certified Marketing Professional" Program has been designed and will be conducted by Senior most Managers and consultants who having the huge experience of training and marketing. They have worked with various large multinational organizations and provide the trainings in local and abroad. The Trainers who are conducting this program are have on the position of the following:

✓ Senior Marketing Product and Manager

They trainers are foreign qualified and having the degrees of MBA.

As Consultant & Senior Trainers the team of trainers from Marketing side we 3D Educators - Trainers & Consultants would not compromise on the faculty

In Affiliation with







COURSE CONTENTS OF CERTIFIED MARKETING PROFESSIONAL:

This program is helpful for those people who are although working in the marketing sector as a professional or marketing manager. After this program the marketer will develop the strategic plan with financial, BCG & GE Model analysis. Also he would be able to devise the segment and choose the appropriate strategy.

- How to build the corporate Strategic Plan
- Financial Analysis for Marketing Decision
- Fundamentals of Marketing Decision
- Key Financial Ratios
- Financial Analysis Model
- Formulation of Business Unit Strategies
- The Mission Statement.
- BCG and GE Model Analysis
- Defining Products Markets
- Customer Profiling
- Size and Growth Estimates
- Forming the Segments
- Choosing a positioning strategy
- Programming Decisions
- Factors Effecting Program Strategy
- Strategic Marketing in Action 010
- Planning and Control
- The Strategic Marketing Audit



TERMS & CONDITIONS

WITHDRAWAL FROM THE DIPLOMA/CERTIFICATION

Students are not allowed to withdraw from the Diploma. If a student cannot continue the Diploma his/her fee will be forfeited.

CONDUCT AND DISCIPLINE

A disciplinary action, leading to rustication, will be taken against students whose conduct is found objectionable at any time during the course of study. Reference will be made to 3D Educators code of conduct.

EVALUATION AND GRADING

The performance of students is evaluated through continuous observation of a student's performance in the Diploma – class participation, submission of assignments, quizzes and exercises.



The student will be examined through three hourly exams conducted at the midterm and a final exam at the end of the program. Total marks for passing the Diploma will be 60 out of a total of 100.

Students who do not meet the attendance or any other eligibility criteria will not be allowed to appear in the final examination.

The following grading plan will be applicable for the Diploma:

Α	87 - 100
B+	81 -86
В	72 - 80
C+	66 - 71
С	60 - 65
F	below 60



Students who are unable to appear for the final exam are required to submit a written application stating the reason for not appearing for the exam. 3D Educators reserves the right to approve or deny such applications. If approved, the student will be allowed to sit for the exam within one month. Failure to do so, the student will be resubmit the examination fee and sit the future schedule exam. Without passing of the exams no certification will be awarded.



ONLINE LIVE CLASSES FACILITY AVAILABLE

- Instructor Led Training
- Real Time Presentations
- Interactive Classes
- Complete Notes and Other Stuff shall be provided through our Secure Student Login Member's Area
- For Online Live Classes, you may please download the Admission Form through our website http://www.3deducators.com. Fill it properly and attached the required document along with Picture and send back to info@3deducators.com with scanned fee submitted voucher in the bank.
- For Pakistan you may submit the fee at any MCB Branch with the title of "3D EDUCATORS-TRAINERS & CONSULTANTS".
- If you are outside Pakistan then you may transfer via Bank to Bank or any western union, Fast Track, Money Gram or else International Transfer Body.
- After Admission, if you don't have GMAIL Account then you are requested to kindly make one GMAIL Account and shared it info@3deducators.com. Then further correspondence shall be made by our institute official.
- Extra Bandwidth Charges shall be incurred.

DISTANCE NOT MATTER

You can join in the live classes Sessions of 3D EDUCATORS – TRAINERS & CONSULTANTS from anywhere of the world.



PRECAUTIONARY MEASURES

- During Classes, you are requested to make sure that you are in isolated room, where no noise should be there except your voice.
- Kindly Switch Off your Cell Phone during the class, because it will disturb the quorum of class.
- If you have taken the admission in the course online lonely, then ethically it is recommended and suggested that you alone in the class.
- Recording of Lectures are not allowed at your end.

This world is emerging and growing in the 21st Century very rapidly because of latest and remarkable technologies and its advancement. Due to advancement of technology, we 3D EDUCATORS offer Live Interactive class sessions

3D EDUCATORS believe on Information Technology and its systems. Now you can also avail this facility at your home.

CONTACT US

021-34141329, 0333-2402474 021-34857148 info@3deducators.com
http://www.3deducators.com

Get the Admission Form



MANAGEMENT
3D EDUCATORS
TRAINERS & CONSULTANTS



Global Recognized Certification from IMRTC USA



IMRTC USA Recognized CERTIFICATION





This is to Certify That

Mr. Danny Jones Wales

has successfully met the certification requirements as outlined in IMRTC content and the policies adopted thereunder, hereby grants the certification of

Certified Marketing Professional

Student ID: IM864532201

Date of Commencement: May 4, 2014 Date of Ending: July 4, 2014



Cheryyel Rhodes

Director Affiliations and Official Affairs

Principal of Institute

Direct
INTERNATIONAL MANAGEMENT RESEARCH & TECHNOLOGY CONSORTIUM

IMRTC - UNITED STATES OF AMERICA - http://www.imrtc.org

Chapter ID: AS2933770 Partnership ID: AS5588322_Pakistan Vezification@imrtc.org